



SHRI RAM COLLEGE OF COMMERCE

Industry Interaction Session Report

Event Details:

Event Name: Industry Interaction Session for GBO Batch 2025-2027

Date of Event: **01 NOVEMBER 2025 (09:00 AM)**

Guest Speaker Details:

Mr. [Kamlesh Kumar](#)
Gold Medallist from IIM Calcutta
Vice President- Supply Chain
Jumbotail

About Speaker:

- He currently serves as Vice President – Supply Chain at Jumbotail, where his mandate covers organising India's food & grocery ecosystem via technology and operational excellence.
- Prior to that, he held leadership roles in supply chain/operations at companies including Swiggy (Director of Supply Chain Operations) and SuprDaily (Senior General Manager) working on hyper-local grocery delivery models.
- He also launched grocery operations at Flipkart as a City Operations Head — giving him early experience in e-commerce supply chain scaling.
- His career began at Caterpillar Inc. in a Leadership Development Program, where he led Six Sigma and quality teams and won a Global Caterpillar Chairman Award.

Committee Tasks:

- Crafted a warm and inviting atmosphere for him, ensuring they felt genuinely welcomed and at home.
- Created an engaging reel for Instagram highlighting the lecture.
- Created an "Introduction" & "Thank You" post for OpsCatalyst LinkedIn & Instagram handles.

Lecture Insights:

- Sustainable growth demands a well-defined organizational framework; expansion without structure can hinder efficiency and control.
- The 3P Model — Process, People, and Product. Effective scaling relies on aligning these three pillars to ensure operational harmony and long-term sustainability.
- Technology as the core enabler of scalability. Technology streamlines operations, enhances transparency, and enables data-driven decisions for efficient and scalable growth.
- Importance of measurable KPIs and scalable processes. Setting clear KPIs and adaptable processes ensures that expansion remains structured, accountable, and performance-driven.
- Analytical mindset over superficial scaling. Data-based analysis and problem identification are essential to ensure that growth translates into real profitability.
- Kirana market as a case of tech-led transformation. Jumbotail's model shows how technology, credit access, and warehousing innovation can empower small retailers and drive inclusive growth.

Social Media Link: [LinkedIn](#) | [Instagram](#)



By: **OpsCatalyst**
SRCC GBO